



## Referral Programme

**ARC IT Solutions Ltd**  
Thornton House  
Cemetery Road  
Stoke-on-Trent  
Staffordshire  
ST4 2DL

[www.arcitsolutions.co.uk](http://www.arcitsolutions.co.uk)

Registered in England No 4951394

## Referral Rewards Programme

ARC IT Solutions have found that the best way to promote a business is by referrals or word of mouth. Over 85% of our clients are from referrals from satisfied customers. We believe this is a true reflection of the quality of the service that we provide.

We would like to thank our clients who have referred us to others and welcome you, as a valued customer, to take advantage of our referral scheme.

If, as a result of a recommendation from you, a company takes up any of our services, by way of thanks we will offer your company a support credit or service credit.

We have a client - The Consultancy Group - who has received in excess of £8000 from our structured referral scheme. Using our referral scheme their clients, who require IT support or our other managed services, are passed on to us.

*"We have been using ARC IT for over 5 years and are extremely happy with their service. We refer business to them as we are confident in the service they can provide to our existing clients. As a result our IT costs are virtually non-existent."* Darren Pugh – Managing Director

### **Why we ask our existing or potential clients to refer business to us.**

ARC IT saves thousands of pounds by carrying out very little advertising. These cost savings are passed on to our clients. As most of our clients are referred we are guaranteed to be working with the best level of customers so that we can always come up with new ways of serving our clients better.

## **How can your company gain from referring ARC IT ?**

If, as a result of a recommendation from you, a company takes up any of our services, by way of thanks we will offer your company a support or service voucher. The value of the voucher depends on the type of service the recommended company contracts to.

Vouchers are given as follows:

### **IT Support Contract for business:**

- For every PC that the client has we will give you £5 per PC, most of our client have in access of 25 Pc's

### **Other Services**

Online Backup  
Managed Firewall  
Website

You will receive a voucher for 2 free hours of support or £100

(For more details on the services we provide please see visit [www.arcitsolutions.co.uk](http://www.arcitsolutions.co.uk))

\* based on our standard charges

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## Referral Profile

Do you know any businesses that:

- Have 5 to 100 PC's?
- Are wasting time on IT issues and headaches that need resolving?
- Want to expand their business but do not have the relevant IT infrastructure in place?
- Want more of their most valuable commodity in life – **TIME?**
- Are open minded and value professional advice?
- Are unhappy with their current IT supplier?
- Are worried about varying costs of IT support?
- Would benefit from an ARC IT service and are happy for us to contact them?

If you know any businesses that fall into any of these categories please jot down their details below and pass them onto us. Also, remember that for every referral that leads to a new client you will be given a voucher for support time or new equipment.

### We would like to help your Business !!

We will also be more than happy to circulate your literature to our clients, advertise your company on our social networking sites and, of course, refer them to you should they require services in your field of business.

To make a referral or for more information on ARCIT's Referral Programme please email [marketing@arcitsolutions.co.uk](mailto:marketing@arcitsolutions.co.uk) or telephone 01782 202529.

### Referral Rewards Programme

Yes I would like to take part in the referral rewards programme and I would like to refer the following companies:

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1. Name

Telephone

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Company Name

Email

---

2. Name

Telephone

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Company Name

Email

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3. Name

Telephone

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Company Name

Email

---

4. Name

Telephone

---

Company Name

Email

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Please can you notify us when our referrals have employed the services of ARCIT so that we may receive our free support/equipment vouchers.

Company name:

Date:

Contact name:

Signed:

## List of Services

Here is a list of ARC IT services that you can refer:

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## IT Support

IT Support provided for business to gain the maximum output from your IT systems, regardless of if you do not have in-house support or if you would like to use us as extra cover for your IT department. We specialise in server and PC management and support hours can also be used to maintain any of our managed services. Whether it is a pre paid service or a monthly maintenance agreement that you require, ARC IT can offer the best package to suit you.

## Managed IT Services

ARC IT managed services are add-ons to your main IT Systems. We will install and configure equipment for you where applicable and, if required, will manage their performance and maintenance. Services include:

- Managed VPN and Remote Access
- Firewall Installation and Configuration
- Email SPAM and Virus Filtering
- Email and Website Hosting
- Online Backup

## Website

Our wealth of web design experience can ensure your website generates the right impression for your business. We offer a full range of sites from simple brochure sites to content managed sites for e-commerce.

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